

WINTER BREAK OPPORTUNITIES BY LOCATION

Career Networking Dinners: Most dinners are **Tuesday, January 17th**

One-Day Job Shadows: **One-day between January 9-20** (unless other availability is listed)

APPLY in the STUDENT CENTER – Center for Career Development – Winter Break Opportunities

APPLICATIONS ARE DUE: NOVEMBER 6TH AT 11:59p.m.

CALIFORNIA

Career Networking Dinners:

Los Angeles, CA - Jim Burgess, Partner, Sheppard Mullin. **Additional Info on Dinner Host(s):** Elizabeth Casey Burgess is the Executive Vice President of Fox Networks Group and can speak to the students about how to find jobs at Fox and in the entertainment industry. Both Elizabeth and Jim can talk about careers in law and law school advice. **Students should be within driving distance of Los Angeles, or have plans to be in the area, for this dinner.*

Job Shadowing:

San Francisco, CA - Matthew Fisher, Attorney, Hanson Bridgett LLP. Law. **Shadow Description:** Day in the life of a business lawyer. **Student should be from the California area, or have plans to be there during break, for this opportunity.*

Pacific Grove, CA - Elaine Giuliano, Features Editor, The Carmel Pine Cone. PR/Communication/Media. **Shadow Description:** The student will come along on interviews and assist in research for articles for the week's paper. If the student's present on a Wednesday and Thursday, they may also observe and participate in production. Good photographers may find themselves with a photo credit. This is a great opportunity to observe operations at a successful weekly newspaper with 100% locally produced content — no wire stories. The Pine Cone is available online, and interested students should acquaint themselves with its style and editorial point of view before applying. ***Interested students should be from California or already have plans to be in the area during January break.*

COLORADO

Job Shadowing:

Aurora, CO - Karen Farquharson, Principal, Montessori del Mundo Charter School. Education. **Shadow Description:** Montessori del Mundo is a bilingual Montessori charter school serving a diverse population of students in Aurora CO. If you are interested in urban education, ESL, bilingual education, or using your Spanish degree in the real world we invite you to shadow our school. **Students should be local to this opportunity or already have plans to be in the area.**

CONNECTICUT

Career Networking Dinners:

Greenwich, CT - Peter Carlson, President, Carlson & Carlson, Incorporated. **Additional Info on Dinner Host(s):** Peter Carlson, 1980, President, Carlson & Carlson, Inc.; Peter Gambia, 1982, Partner, Summit Trail Advisors in NYC (former Managing Director, Barclay's Wealth and Investment Management)

Stamford, CT - Anne Engel, Marketing Consultant, Independent Consultant. **Additional Info on Dinner Host(s):** Mark Engel P '16 CEO, Rosco (International company in the theatrical/film lighting business. Both of us have BAs from liberal

arts colleges and an MBA. Anne Engel P'16 spent 10 years in brand management at Pepsi-Cola and was a SVP at a promotion agency.

Job Shadowing:

Riverside, CT - Peter Carlson, President, Carlson & Carlson, Incorporated. Business/Sales;Finance/Investment;. **Shadow Description:** Shadow President of small Independent Insurance Agency and staff in personal, commercial and life, health and employee benefits areas. See how a small business operates and learn a little about insurance at the same time. Ideally, students would also attend the career networking dinner that evening.

Stamford, CT - Kelly Downey, VP Digital and Shopper Solutions, Philips Personal Health. Business/Sales. **Shadow Description:** Learn about digital marketing, media and analytics in the personal care consumables category. This is an exciting time to market to the ever changing digitally savvy consumer. **REQUIRED:** United States Citizenship and background check.

Greenwich, CT - Liz Fleischman, Principal, LKF Event Planning & Design. Event Planning;Entrepreneur;. **Shadow Description:** Student will get to learn the business of planning both large and small scale private events with the possibility of observing appointments with clients. Liz is an entrepreneur with an extensive background in event planning, including planning corporate events through her work in the magazine publishing industry at Glamour Magazine in NYC. Liz works from home, which is a casual and fun environment. View her website for a sample of past events: www.lkfevents.com (newer website, so more photos will be added from the past 3 years of events - this is just a taste!)

Berlin, CT - Gabby Garnicarz, Language Arts Teacher, Berlin Public Schools - McGee Middle School. Education. **Shadow Description:** I am both a classroom teacher and team leader. Student shadows will experience a workshop environment in 8th grade reading and writing classes. Shadows should anticipate opportunities to participate in lessons and to take advantage of chances to interact with middle school students. Shadows will also observe team and/or department meetings, meet support staff, and have the opportunity to ask questions and make suggestions . Education is a two-way street, and Gettysburg College students have so much to offer!

Stamford, CT - Kyle Ibbitson, Associate Partner, McLagan (owned by Aon). Consulting;Finance/Investment;. **Shadow Description:** Day in the life of a real work opportunity - many alum, different jobs

Shelton, CT - Sam Simons, President - Data Delivery, OEM Controls, Inc.. Entrepreneur;Business/Sales;Information Tech/Computer;. **Shadow Description:** OEM Controls is a family owned manufacturer of rugged custom electronics for equipment in the off-highway market. We have marketing, sales, engineering, R&D, IT, production, accounting and HR functions. We often have cross functional project meetings during the day. We have several technical, mechanical, electronic, and software design meeting.

Falls Village, CT - Peter Vermilyea, Social Studies Department Chair, Region One Schools (Housatonic Valley Regional High School). Education. **Shadow Description:** Observe classes (teach a lesson if multi-day stay), discuss careers in education.

Ellington, CT - Mark Wursthorn, Assistant Principal, Ellington High School. Education. **Shadow Description:** I am an assistant principal in a high school.

DELAWARE

Career Networking Dinners:

Wilmington, DE - Kevin Loney, Director, Data Solutions Delivery, Barclays. **Additional Info on Dinner Host(s):** Kevin Loney. Author of technical books, engineering major, now focused on developing solutions used by data analytics and data processing groups for global banking uses. Board member of non profits.

Philadelphia area, PA/Wilmington, DE - Christine (Chris) Rankin, President, EBC National, Inc.. **Additional Info on Dinner Host(s):** Christopher (Chip) Rankin P'19, President EBC Carpet Services, Inc & possibly some Gburg alumni from the area in order to have a mix of career experience. Location could be Philadelphia or Wilmington, DE area.

FLORIDA

Job Shadowing:

Sarasota, FL - Courtney Hughes, Assistant Director, National Fellowships, New College of Florida. Higher Education/Development. **Shadow Description:** My responsibility is to assist, coach, and mentor students applying for highly competitive scholarships and fellowships through advising sessions, essay editing, and working with foundations on their behalf. Additionally, my office is located in the Center for Engagement and Opportunity so I work closely with our career development staff and the Assistant Director for Internships to create programming and opportunities for our students. ***Background check is required. Interested students should live in Florida or have plans to already be in the area in January.*

MASSACHUSETTS

Career Networking Dinners:

Boston, MA - Mark Burkhard, Vice President, Human Resources, Eaton Vance Management. **Additional Info on Dinner Host(s):** Katie Maretz '15, Compensation Specialist, and Carolina Concannon '16, Portfolio Management Associate, of Eaton Vance Investment Management

Jamaica Plains, MA - Emily Celano, Project Manager, EBI Consulting. **Additional Info on Dinner Host(s):** Open to a phone call or lunch with an interested student, if the student is in the area.

Job Shadowing:

Boston, MA - Stacy Godnick, Associate Dean for Student Academic Life, Boston University. Higher Education/Development. **Shadow Description:** Exposure to meetings, program planning; potential exposure to residence life, admissions, provost office, and other aspects of higher education administration. Additionally, possible opportunity to meet with a BU alum who is working at a Charter school with K-12 kids.

Raynham, MA - Sean Lilienfeld, International Chief Medical Officer & VP of Medical Ops, DePuy Synthes (Johnson & Johnson). Medicine/Healthcare. **Shadow Description:** Opportunity to experience corporate role of a chief medical officer engaged in development of cutting edge medical devices covering all of J&J's medical device companies (orthopedics, neurosurgery, general surgery, cardiac surgery, ENT and others). Will potentially participate in business meetings, scientific meetings, surgeon training, development of marketing collateral. Will be able to tour a large surgical training facility (on site; will ensure no exposure to anything gory) and also see large scale orthopedic manufacturing plant.

Wakefield, MA - JT Mann, VP & General Counsel, Eliassen Group. Law;Business/Sales;. **Shadow Description:** Two parts- 1. A look at the life of an in-house business lawyer at a very busy staffing company (with me) 2. A look at the life of a recruiter for a staffing company - a "sales job" (with our head of college recruiting program)

Westborough, MA - Maria Melone, Partner, MORR Dental Solutions, LLC.

Business/Sales;Consulting;Medicine/Healthcare;. **Shadow Description:** Provide a soup to nuts experience of my company and what it takes to make it work. My primary service offering is dental practice brokerage, but I also offer business valuation services and consulting to dental group practices. The day may include such things as reviewing legal documents, compiling due diligence materials, preparing engagement letters, reviewing financial information and preparing analyses, talking or meeting directly with clients or potential clients. I am partnered with a regional accounting firm that fairly exclusively provides accounting and business services to dentists and could also give exposure to that group. NOTE: For any students near Austin, TX interested in dentistry, I am co-sponsoring a seminar on dental group practice on January 12 & 13, which would give them tremendous exposure to the dental industry and trends toward group practice. For those near Westborough/Boston, MA, I can host at my office.

Framingham, MA - Robert Pomponio, Scientific Advisor, Sanofi/Sanofi-Genzyme.

Science/Research;Medicine/Healthcare;. **Shadow Description:** Sanofi is a diverse global pharmaceutical company engaged in developing therapies on numerous medical fronts such as Neurodegeneration, Rare Disease, Oncology, Diabetes, and vaccines. Students will be introduced to aspects of scientific work within a commercial environment and how this compliments academic research in bringing new therapeutics to market. REQUIRED: Confidentiality/Non-Disclosure Agreement.

Boston, MA - Marlene Warner, Executive Director, MA Council on Compulsive Gambling. Non-profit/Public Policy;Social Work;. **Shadow Description:** Learn more about a statewide organization that deals directly with gambling through advocacy, prevention and skill building, public awareness and information dissemination, training, education and capacity building of a professional workforce, and intervention, treatment and recovery support of people dealing directly with problems.

MARYLAND

Career Networking Dinners:

Westminster, MD - Lorna Rice, Social Worker, Carroll Hospice. **Additional Info on Dinner Host(s):** Can provide students with a tour of our facility as well.

Job Shadowing:

Baltimore, MD - Mary Kaye DiUbaldo, Director of Development, Moveable Feast. Non-profit/Public Policy;PR/Communication/Media;Event Planning;. **Shadow Description:** Non-profit management. I run the fundraising dept. for a non profit with a 4 million dollar budget. We deliver nutritionally tailored meals to individuals with HIV/AIDS, cancer and other life threatening illnesses. We believe that Food=Medicine. We specifically work with those who do not have access,affordability or ability to prepare healthy meals. Local students are encouraged to attend, as this is best as a multiple day experience (at least 3 days). A public policy major or marketing or healthcare might find this experience interesting.

Towson, MD - Jennifer Kline Donovan, Physical Therapist/ Clinic Director, LifeBridge/Physiotherapy Associates. Medicine/Healthcare. **Shadow Description:** Outpatient orthopedic and sports med clinic

Ellicott City, MD - Melissa Kiehl, Teacher/Gifted and Talented, Howard County Public School System. Education. **Shadow Description:** I can set up shadowing with any academic department based on students' interests. The Principal is also a Gettysburg graduate!

Hunt Valley, MD - Matt Rockstroh, Chief Operating Officer, Horan Capital Management, LLC. Finance/Investment. **Shadow Description:** Spend the day in a Registered Investment Advisory firm, learn how to invest like Warren Buffett,

and understand the ins and outs of financial planning. Get some insights into the pros and cons of working at a large financial services firm vs. a smaller firm.

Columbia, MD - David Tohn, CEO, BTS Software Solutions. Information Tech/Computer. **Shadow Description:** Custom software development, electrical and mechanical engineering, big data management, advanced compression technology, and intelligence analysis for the Department of Defense and Intelligence Community. Must be a US Citizen and willing to sign Non Disclosure Agreement.

NEW JERSEY

Career Networking Dinners:

Morristown, NJ - Mike Luteran, Director of Ticketing, MLB Advanced Media. **Additional Info on Dinner Host(s):** Rachel Luteran '06

Cranbury, NJ - Linda Mazzo-III, Executive Account Manager, OnX Enterprise Solutions. **Additional Info on Dinner Host(s):** Charles III P'19, Sales Executive, IBM; We have had careers at Sun Microsystems, HP, IBM and British Telecom, as well as smaller companies such as Agilysys and OnX that provide technology solutions to mid-size and fortune 500 companies. Our discussion would include trends in business that are impacted by ever changing and every growing technology areas (i.e. data analytics). What it is like to be in high tech sales, career paths and potential job opportunities in the technology/computer field. There is a possibility they will ask some co-workers to join as well. Perfect opportunity to be a part of a group event! DINNER DATE: TBD (most likely January 17th)

Job Shadowing:

Englewood, NJ - Betty Callaghan, Director of Physical Therapy, Physical Medicine and Rehabilitation Center. Medicine/Healthcare. **Shadow Description:** Students will see patient evaluation treatments with a variety of diagnoses

Belle Mead, NJ - Nick Corcoran, U.S. Government Bond Trader, BWT Professional Trading. Finance/Investment. **Shadow Description:** Students will get the opportunity to watch a Bond Trader in action. They will see what makes Bond Prices move and what affects the yields on various US Bonds. They will see Bond trading strategies like relative value trades, yield curve trades and long/short strategies. Although it will be impossible to grasp trading in a few hour sitting, students can get an idea of what it is like to be a trader, weather bonds or stocks or commodities. **This will be a casual atmosphere since I work from home. It could be a very busy day or it could be a very quiet day with little going on. No 2 days are alike in trading.

Florham Park, NJ - John Dalena, Physician, Summit Medical Group. Medicine/Healthcare. **Shadow Description:** DATE: DECEMBER 22. Student will see a nice combination of office hours and procedures! John M. Dalena, MD, specializes in conditions and diseases of the esophagus, stomach, small intestine, large intestine, liver, gall bladder, and pancreas. Dr. Dalena also provides a wide range of gastrointestinal services, including cancer screening, nutritional support, therapeutic endoscopy, and colonoscopy. You can read Dr. Dalena's full bio here: <https://www.summitmedicalgroup.com/doctor/jdalena/> **REQUIRED:** Per hospital requirements, student must be 18 years of age and have a 2.5 GPA or higher. The selected student will have to complete a formal hospital application for shadowing through the Summit Medical Group Foundation and a 200 word essay on why they wish to participate. The student will work with the Center for Career Development to navigate this process.

Marlton, NJ - Marcy DiBlasio, Assoc. Director of Development, Samaritan Healthcare & Hospice. Healthcare Administration;Non-profit/Public Policy;PR/Communication/Media;. **Shadow Description:** Our office is a small yet mighty group of five Development professionals who raise over a million dollars each year to address costs to our patients and their families that are not covered by insurance. We conduct Annual, Planned, Major, and Corporate

campaigns, concurrently as well as two large Special Events each year. We work cohesively as a team, and I think that a Gettysburg student could benefit a great deal from spending time in our presence, as well as that of the other staff members of Samaritan. **REQUIREMENTS:** Confidentiality Agreement, proof of liability coverage, letter of release, and submission of health records (this is for patient contact purposes).

Lakehurst, NJ - Christian Dreyer, State Trooper, New Jersey State Police. Government. **Shadow Description:** New Jersey Task Force One, state's urban search and rescue team. Will show the facility, equipment, vehicles, training facility and what it takes to run such an operation. U.S. Citizenship Required.

Bedminster, NJ - Jack Duffy, Vice President - Enterprise Business Solutions Service Management, AT&T. Business/Sales;PR/Communication/Media;. **Shadow Description:** Day includes spending time with me for 2 hours, visiting our Global Network Operations Center, a Telepresence Call with our HR recruiters and Director of Business Sales Leadership Development Program and finally time with at least 3 other executives. Seniors are strongly encouraged to apply (AT&T has a minimum 3.0 GPA requirement).

Wayne, NJ - Sheridan Falco, Human Resource Manager, Fujifilm Medical. Human Resources. **Shadow Description:** Shadow an HR professional for the Endoscopy Division of Fujifilm Medical Systems, U.S.A. (<http://www.fujifilmusa.com>)

Parsippany, NJ - John Fay, CEO, INTTRA. Business/Sales; Technology. **Shadow Description:** Opportunity to observe the day-to-day responsibilities of a CEO and sit in on executive meetings. Will rotate between various executives/departments. INTTRA is ocean shipping's leading e-marketplace where companies go to ship efficiently and gain insights to grow. Backed by over 50 carriers and the world's largest network of ocean shippers, INTTRA technology changes the way our industry connects and does business with one another. More than 22% of our world's trade begins at INTTRA – and with unique visibility into 35% of global container traffic, only INTTRA users can access the big picture insights needed to better collaborate, share knowledge, and manage shipments around the world. Multiple senior manager meetings are held on Mondays.

Jersey City, NJ - Daniel Gans, CEO, Hoboken Brownstone Company. Environmental;Entrepreneur;Finance/Investment;. **Shadow Description:** The experience will span the gamut from financing to environmental testing and policy issues, to new energy initiatives and community development. You will also interact with co-host George Vallone '76, President, during your experience.

Edison, NJ - David Idank, Physiatrist, Edison/Metuchen Orthopedic Group. Medicine/Healthcare. **Shadow Description:** Time will be spent observing an Osteopathic Physician specializing in Physiatry and spine care who performs patient evaluations and electrophysiologic testing (NCS/EMG).

Freehold, NJ - Mike Manzo, PT / Founder and President of Company, Atlantic Physical Therapy Center. Medicine/Healthcare. **Shadow Description:** Observing delivery of physical therapy in an outpatient private practice setting

Princeton, NJ - Cassie Pickens Jewell, Lead Program Analyst, Mathematica Policy Research. Non-profit/Public Policy;Science/Research;. **Shadow Description:** Mathematica is an employee-owned, for-profit company dedicated to improving public well-being by bringing the highest standards of quality, objectivity, and excellence to bear on information collection and analysis. Students involved in the job shadowing program will learn more about Mathematica's work domestic and public policy, in both the survey research and policy research divisions, and the different career opportunities available at the company. Read more about the company: <http://www.mathematica-mpr.com/>

Edison, NJ - Tom Shaffer, Executive VP, Global Sales & Marketing, Musculoskeletal Transplant Foundation (MTF). Non-profit/Public Policy;Business/Sales;Medicine/Healthcare;. **Shadow Description:** MTF is the nations largest tissue bank. While we are a medical device company, we are also a 501(c)3 not for profit. We operate in 53 countries and provide therapeutic human biologics to surgeons, hospitals and health systems. Each student will get to learn about our mission, how to operate as a dynamic medical device company in the complicated healthcare environment, while fulfilling our mission. They will understand how we market, brand, educate, craft strategic and operation plans, and how we work with the communities and countries we serve to educate on the benefits of tissue donation.

Swedesboro, NJ - Gregg Siefert, Head of Human Resources, Wedgewood Pharmacy. Human Resources. **Shadow Description:** Opportunity to shadow Human Resources staff which may include learning about employee relations, recruitment and benefits. Wedgewood Pharmacy has 300+ employees with a 4 person HR dept. Swedesboro is 30 mins from both Wilmington, DE and Philly, PA.

Neptune, NJ - Jersey Shore Medical Center Steve Littleton, Executive Director, Jersey Shore Medical Center. Medicine/Healthcare. **Shadow Description:** This 2-day experience will tentatively include observing a morning report session with the Department of Medicine, an afternoon observing various medical simulation exercises, and spending time with professionals in one of the following departments: ob/gyn, internal medicine, pediatrics, psychiatry, surgery, and emergency. Dr. Kountz will also provide a time to discuss with students about how to get into medical school. DATES: TBD

NEW YORK

Career Networking Dinners:

New York, NY - Marian Baldwin, Partner, Chadbourne & Parke LLP.

New York, NY - Eric Handler, Vice President, Communications, YES Network. **RESUME REQUIRED - submit to tkurzawa@gettysburg.edu by 11/6 at 11:59p.m.**

New York, NY - Mary Claire Lagno, Retired VP Head of Aetna Small & Middle Market Business, Aetna - Retired.

Additional Info on Dinner Host(s): Christopher Lagno P'12, Partner/Attorney, Seyfarth Shaw LLP; inviting other adults (alumni/parents) to join for dinner.

New York, NY - Andy Parker, Managing Director, Senior Relationship Manager, Intelligent Edge Advisors. **Additional Info on Dinner Host(s):** Scott Dillman '79, Partner, PricewaterhouseCoopers, LLP (NYC)

Bedford, NY (maybe NYC) - Louisa Polos, Full-time Graduate Student; Former English/Social Studies Teacher (6th Grade), Graduate Student - Columbia University's Teachers College (NYC).

Job Shadowing:

New York, NY - Mary Balady, Managing Director, J. P. Morgan. Business/Sales. **Shadow Description:** Assistant to Investor Services Sales staff who cover Institutional clients in the Asset Management Segment

New York, NY - Sharon Baumann, Vice President of Demand Planning (Supply Chain), Sam Edelman (Caleres). Business/Sales;PR/Communication/Media;. **Shadow Description:** I'm am responsible for all Supply chain activities - Sourcing and delivering product to customers on time; maximizing brand profitability through synchronization of financial forecasts, sales, demand and supply plans, appropriate inventory positions; ensuring that our supply chain partners are able to meet their deliverables through timely forecasting and procurement as well as constant review with them on status, opportunities and issues which may affect product delivery and brand profitability. I have a team of 8

people who all own various parts of this process. A shadow day at Sam Edelman would include attending meetings for review of any of the above, possibly working with suppliers, inspecting product, reviewing marketing initiatives/materials, and working directly with design, product development, sales and retail on any current planning, issues, opportunities. Time would be spent with me as well as with key members of my team depending upon which of their activities that day would be most interesting and relevant to the student. Sam Edelman is one of the premier lifestyle brands in the contemporary fashion market today. Our largest category is footwear which is sold under the Sam Edelman brand name in better department and specialty stores throughout North America, Europe, Asia and the Middle East. Customers include Nordstrom, Bloomingdales, Neiman Marcus, Lord & Taylor, Dillards, Belk, Lane Crawford, Selfridges, Hudson Bay, Net A Porter, Amazon and Zappos, as well as the best Independent stores in these areas. **Additional date availability: January 4, 5, or 6

New York, NY - Donna Bourke, Senior Sales Manager, Pandora. Business/Sales; Information Tech/Computer; Arts/Music;. **Shadow Description:** Shadowing Gettysburg Alumni/current Pandora employees throughout the day in the Ad Operations, Client Services and Sales & Marketing Departments. We will also coordinate presentations around our Music Makers, Legal, Recruitment and Internships Departments. (www.pandora.com)

Long Island, NY - Kevin Braat, Physician, ENT and Allergy Associates, LLP. Medicine/Healthcare. **Shadow Description:** General otolaryngology (ear, nose, & throat) with special interests in Pediatric Otolaryngology, Sinus/Allergy conditions and thyroid/parathyroid surgery.

Buffalo, NY - Jennifer Carlson, Director of Clinical Operations, Sheridan Medical Group. Medicine/Healthcare; Healthcare Administration; Social Work;. **Shadow Description:** This is a privately owned and operated, Primary Care Practice. We offer to patients, staff and students the opportunity to interact with and observe all aspects of an integrated, multi-disciplinary team-based model of health care delivery. Other disciplines on the team include registered dietitians, nurses, pharmacists, masters prepared social workers, fitness specialists and neurologist/ sleep specialist. This practice has been serving the western New York community for nearly 15 years. Our physicians have over 50 years of combined experience in a variety of health settings including complex adult medicine, geriatrics, pediatrics, sports medicine and acute care with under-served populations and in other developing countries. REQUIRED: Medical Compliance (vaccines, etc.), Background Check and Signed Health Information Privacy Agreement.

New York, NY - Craig Cassidy, Sound/Production Engineer, Broadway Theaters. Arts/Music. **Shadow Description:** I oversee the technical/audio aspects of theatre productions. Currently, the Production Mixer for the Color Purple on Broadway. Student could have the opportunity to learn the process of testing sound equipment prior to performances and how to run the console during a performance. We could also visit the local sound shops and see how we work to select/assemble systems for the theatres. DATE: TBD December/January based on performance schedule and student availability.

New York, NY - Jon Castle, President, Nissan United, TBWA. PR/Communication/Media. **Shadow Description:** The student will spend the day at the heart of one of Advertising's greatest global agencies, TBWA. Specifically, this day will be spent with the global team that works on Nissan. In the NYC headquarters, this student will be exposed to how the global operation works, and will also spend time with the global Social and Engagement team. This is less about "making ads" and more about seeing how a global team manages a worldwide network of agencies around the world.

New York, NY - Scott Estill, Partner, Skillcapital, LLP. Finance/Investment. **Shadow Description:** Spend time in the office during the day (<http://www.skillcapital.com/>) and then attend the ACG Board meeting in the early evening (www.acg.org). ACG is a 14,000 member organization focused on M&A.

Skaneateles, NY - James Farrell, Senior Partner/Doctor, Westside Podiatry Center. Medicine/Healthcare. **Shadow Description:** Spend a day following the doctor as he examines and treats patients in the office. Learn what a average

day is like in a Podiatry practice. Requirements: Medical Compliance required (i.e. vaccines, etc.); Flu shot for 2016-17 season

New York, NY - Hart Fessenden, Senior Vice President, Sumitomo Mitsui Banking Corporation (SMBC).

Finance/Investment. **Shadow Description:** SMBC is a Japanese bank and I am in charge of financing aircraft for all the major airlines in North and South America. Our company does \$100-150 million dollar deals, as well as leasing 300 aircraft throughout the world. A day shadowing could include sitting in on conference calls and meetings, observing negotiations with a law firm, lunch with me, and potentially interacting with some younger members of the staff for a more recent graduate perspective.

New York, NY - Scott Hildenbrand, Partner and Chief Balance Sheet Strategist, Sandler O'Neill + Partners.

Finance/Investment. **Shadow Description:** You have the opportunity to shadow Scott Hildenbrand, a Principal and Chief Balance Sheet Strategist of Sandler O'Neill + Partners, L.P. He heads the Balance Sheet Analysis and Strategy group, working with financial institutions on balance sheet strategy development, which includes interest rate risk management, investment portfolio strategy, retail and wholesale funding management, derivative strategy, capital planning, budgeting, and stress testing. Mr. Hildenbrand also works closely with the firm's Investment Banking Group to identify and develop strategic opportunities for clients involved in mergers and acquisitions. REQUIRED: U.S. Citizenship

Rochester, NY - Peter Holloran, Co-Founder and CEO, Cognitive Marketing, Inc.. PR/Communication/Media. **Shadow Description:** High impact brand communications in service to student recruitment, alumni engagement, and fundraising success. Our clients are educational institutions and together with our clients, we build their brands around the stories that are uniquely theirs. *Student should be local to the Rochester area, or have plans to be in the area over break. Availability is subject to change based on travel schedule.

New York, NY - Wendy Jorgensen, Account Executive, Bentley Mills NYC. Business/Sales. **Shadow Description:** We will spend the day specifying carpet to designers and architects on major project in NYC. We will learn product selection for a given design, selling practices, pricing jobs and strategy against competition.

New York, NY - Emily Kaeli, Division Director, Beacon Hill Staffing Associates NY. Business/Sales;Human Resources;. **Shadow Description:** Beacon Hill Staffing is a national staffing firm with offices all across the country. I run our Temporary Administrative Staffing Division in NYC. We specialize in placing temporary and temporary to permanent administrative staff. Our team has a sales function ie members of the team are bringing clients to Beacon Hill so we have jobs to fill and we have a recruiting team which sources candidates for the roles we are working on. This experience would allow a student to see full cycle how our business works. A great opportunity for those who have an interest in recruiting.

West Nyack, NY - Kathy Klassen, School Psychologist, Clarkstown Central Schools - Clarkstown South High School. Education. **Shadow Description:** I have worked as a school psychologist for the last 22 years. No two days have ever been the same!December 19-23 works as well for shadowing.REQUIRED: Security and Administration will have to be aware of the visit.

New York, NY - Jason Maltby, President, Executive Director of National TV and Digital Video, Mindshare USA.

PR/Communication/Media. **Shadow Description:** Will learn about the media business at one of the worlds largest media agencies. Part of the day can be actual shadowing. Other part will be learning about different media (TV, Digital, etc.) Will include mock interviews to get real life experience and feedback.Exact date of shadowing will be determined in December.

New York, NY - Ferdinand Masucci, Managing Director, Bank of America Merrill Lynch. Finance/Investment. **Shadow Description:** 1/2 day experience; Global Markets; Company GPA Requirement is 3.35 and sophomores are strongly encouraged to apply.

New York, NY - Tom Mendola, VP, Mendola Artists. Arts/Music. **Shadow Description:** Mendola Artists (mendolaart.com & rappart.com) represents approx 100 commercial illustrators/designers and animators. We are responsible for connecting each of these artists (or studios) with commercial freelance assignments from advertising agencies, design firms, publishers, corporations, etc... The shadowing experience would be best suited for a student looking to understand a creative business and to gain insight into the world of professional, visual communications.

New York, NY - Scott Metzger, Talent Agent - Actors, Paradigm Talent Agency. Arts/Music. **Shadow Description:** Scott Metzger of the Paradigm Agency began his career as an assistant in the Voice-over Department. In less than a year he moved over to the Film, Television, and Theatre Department, and in 2003 he was promoted to Agent in the department. Scott works on numerous feature film and indie film projects, is responsible for various NY theatre projects, and covers episodic TV series.

New York, NY - John O'Connor, Partner, Hunton & Williams LLP. Finance/Investment;Law;. **Shadow Description:** Tour office; perform computer research; lunch with host; Bio and practice areas: http://www.hunton.com/john_oconnor/

New York, NY - Lori Olbrys, Executive Vice President, Recruiter, O'Hare & Associates. PR/Communication/Media;Human Resources;Consulting;. **Shadow Description:** I am an advertising/marketing recruiter so am happy to talk with students/help guide students who wish to pursue this career path. This would not really be to see what a Recruiter does, but a conversation to help anyone interested in the advertising/marketing field. Prior to recruiting these past 17 years, I spent ten years at Grey Advertising working on various Procter & Gamble beauty brands (Cover Girl, Pantene).

New York, NY - Laura Osgoodby, Global Head Risk & Control - Citi Shared Services, Citibank. Business/Sales. **Shadow Description:** watch/listen to different meetings from Information Security, Fraud, Disaster Recovery Planning, Regulatory Issues, Audits, etc....

New York, NY - Bradley Pensyl, Associate, Allen & Overy, LLP. Law. **Shadow Description:** Bradley focuses his practice on complex commercial disputes, real estate litigation and securities litigation, as well as regulatory investigations. He has represented leading financial institutions, multinational corporations and corporate officers and directors in complex litigations at the trial and appellate levels.

Bedford Hills, NY - Paula Prentis, Co-Owner, Your Self Series. Social Work;Education;. **Shadow Description:** Come spend a day with a mental health professional. See how a small company runs, including the failures and successes. Learn the details of the program's initiatives - to provide social emotional learning and teen identity development programs and services to educators nationwide. You will come to a residence. I'll listen to your interests in psychology, mental health, teen health, product development, research, neuroscience, social work and more. Then I'll explain what I do, how I started and many details of running your own company, writing books and helping communities and families. If your interests align with mental health and education, this is a strong opportunity for you to learn a great deal about it. You can also learn more at www.YourSelfSeries.com.

New York, NY - Brendan Ripp, Executive Vice President, National Geographic Sales and Partnerships, Fox Networks Group. PR/Communication/Media. **Shadow Description:** Brendan Ripp oversees National Geographic Partners' brand revenue across all platforms of its business, including National Geographic Channels, as well as digital, social, mobile, and print. He also leads the National Geographic Advertising Sales and Client Solutions' teams. Brendan Ripp's previous roles include President of Technology, Telecommunications and Finance Verticals and the VP & Publisher of Sports Illustrated at Time, Inc.

New York, NY - Maggie Robertson, Digital Service Representative, NBC Sports Group, NBC Universal. Business/Sales.

Shadow Description: NBC Universal is the ultimate media outlet, constantly pushing the boundaries in terms of technology, entertainment and effective content delivery. The NBC Sports Group contributes to NBCU's dominant place in the market with platforms like NBCSN and GolfChannel, and properties including the Olympics, Sunday Night Football, NASCAR, Premier League, the PGA Tour, and many more. Through this job shadow, students will learn the basics of digital advertising sales from a publisher's standpoint. The students will get exposure to strategic planning, marketing, ad operations, and inventory management. **REQUIRED: MUST PRESENT A LICENSE.**

New York, NY - Jayne Sinsheimer, Attorney, McAloon & Friedman. Law. **Shadow Description:** I chose 1/10/17 because I will be in court that morning in Bronx NY and thought it would be interesting for the student to join me and then spend the afternoon at the firm. I may have other availability as it gets a little closer.

Purchase, NY - David Torromeo, Executive Director, Consultant and Founder, Manhattanville College Sport Business Management Program. Sport Management Industry;Education;Entrepreneur;. **Shadow Description:** Students will be exposed to various sports related businesses and experiences based on my and others experiences in the sports business industry, entrepreneur/start-ups and what our graduate level curriculum provides. Please note that this is NOT a sales effort for the grad program, but as we are 100% adjunct taught all of our contacts are in the industry. Students will meet with various industry leaders and learn about different aspects of the sports business industry...from local organizations to start-ups...may require some local travel between Stamford, CT, Manhattanville College which will serve as a base and nearby New York City. Students with a strong interest in working in sports related fields preferred. Some of the organizations we may meet/hear from include: Sports Business Advocates, Fairfield County Sports Commission, USTA, PGA, Future Sports Business Executives and others...events and locations for shadowing will depend on the number of students interested/attending.

New York, NY - Charlotte Wilcox, Theatrical General Manager, Charlotte Wilcox Company. Arts/Music. **Shadow Description:** Potentially attend an advertising meeting for a particular Broadway show; shadow a stage manager during a performance; meet company managers, associate general managers, interns in an active Broadway production office. Shows currently represented: BEAUTIFUL - The Carole King Musical; ON YOUR FEET! The Emilio and Gloria Estefan Story; and SUNSET BOULEVARD starring Glenn Close; ROMAN HOLIDAY; and BANDSTAND. Date availability TBD

New York, NY - Catherine Wood, CEO, ARK Investment Management. Finance/Investment. **Shadow Description:** Student will join company meetings - Morning meeting and brainstorming sessions. Student would also join conference calls and other outside meetings.

OHIO

Job Shadowing:

Cleveland, OH - Kathleen Dugan, Librarian & Executive Director, Cleveland Law Library Association. Law/Library/Museum;. **Shadow Description:** Observe legal reference service to lawyers and judges in the Cleveland area. Learn how to use our Integrated Library System to circulate and discharge books, look up patrons, charge accounts, and pay patron bills. Attend any meetings scheduled. Tour library and courthouse. Go out to lunch.

PENNSYLVANIA

Career Networking Dinners:

Gettysburg, PA - Kelly Alsedek, Associate Director of Communications & Marketing - Retired, Lebanon Valley College. **Additional Info on Dinner Host(s):** Kelly Alsedek - Associate Director of Communications & Marketing - Retired

Wilkes-Barre, PA - Tim Atkins, HR Business Partner, Coca-Cola Refreshments. **Additional Info on Dinner Host(s):**

King of Prussia, PA - Brett Montich, Financial Planner, MetLife. **Additional Info on Dinner Host(s):** Brett Montich '00, Financial Planner, MetLife; Kyle Zimmerman '04, Director of Human Resources, Aramark; Donna Montich, High School Spanish teacher

Camp Hill, PA - Bill Pyron, Senior Professional Specialty Sales Representative, Allergan Pharmaceuticals. **Additional Info on Dinner Host(s):** Brian Rusignuolo '98, Senior VP and Chief Information Officer, Select Medical Corporation - graduated from Gettysburg with a BA in Environmental Studies and a minor in Mathematics; MBA from Penn State in 2013. Comfortable speaking to students that are interested in the following areas: computer science, technology, business analytics, business, healthcare, physical therapy or nursing. My department has several different areas of focus within the information services or information technology sector.

Gettysburg, PA - Susan Pyron, Associate Vice President of Annual Giving, Alumni and Parent Relations, Gettysburg College. **Additional Info on Dinner Host(s):** Amanda DeFalco '07, Assistant Director of Annual Giving - Alumni Giving; Both hosts have extensive experience with event planning and student organization advising as well.

Philadelphia area, PA/Wilmington, DE - Christine (Chris) Rankin, President, EBC National, Inc.. **Additional Info on Dinner Host(s):** Christopher (Chip) Rankin P'19, President EBC Carpet Services, Inc & possibly some Gburg alumni from the area in order to have a mix of career experience. Location could be Philadelphia or Wilmington, DE area.

Philadelphia, PA - Jean Rodenberger, Editor in Chief, F. A. Davis Company. **Additional Info on Dinner Host(s):** Jean Rodenberger, Editor in Chief, F. A. Davis Company; Possibly Melanie Cann '89, publishing/content provider, Staywell Publishing; DINNER DATE: TBD Week of January 9th

Philadelphia, PA - Charlie Scott, Principal/Owner, CTS Consulting Group, LLC. **Additional Info on Dinner Host(s):** Katherine Scott '09, Enterprise Account Manager at Evolve IP; Dan Scott '12, Brokerage Writer at The Vanguard Group

Harrisburg, PA - Rich Swartz, General Counsel, Residential Warranty Company, LLC. **Additional Info on Dinner Host(s):** Rich Swartz '80, General Counsel; TENTATIVE: Lindsay Musser Hough '98, Partner, Deloitte Consulting LLP & Author

Pittsburgh, PA - Liz Williams, Associate Director, Donor Relations, Carnegie Mellon University. **Additional Info on Dinner Host(s):** Liz Williams '13, Associate Director for Donor Relations, Carnegie Mellon University; Sierra Green '11, Archivist, Senator John Heinz History Center; Rachael Surmick '12, HomeOwnership Center Manager, Neighborworks Western PA; Emily Hammel '10, Associate Council, Allegheny County Office of Conflict Counsel; Dave DeBore '13, Assistant Director of Admission, Carnegie Mellon University; Rachael, Dave, and Liz are all in a Masters graduate program at CMU; DINNER DATE: TBD

Job Shadowing:

King of Prussia, PA - Dana Arranz, Owner, Darranz Inc. dba The Goddard School. Education; Entrepreneur;. **Shadow Description:** Learn about the field of Early Childhood Education while being immersed in the classroom setting. Learn what it is like to open and maintain your own business.

Lancaster, PA - David Ashworth, Judge, Lancaster County Court of Common Pleas. Law. **Shadow Description:** Observe court proceedings, attend chambers conferences, etc. Tuesdays are Drug Court, but as we get closer to January, I may have other trials (civil/criminal) throughout the week scheduled. Selected students have the option to shadow more than one day if schedule allows.

Blue Bell, PA - Fran Cannon, Executive Vice President, C 3 Real Estate (Commercial Real Estate Leasing & Mgmt). Business/Sales;Consulting;PR/Communication/Media;. **Shadow Description:** I run a commercial Real Estate company that specializes in leasing and management of office buildings, shopping centers and apartment buildings. C3 Real Estate has both a commercial real estate firm and a telecommunications consulting firm. Work place is Business Casual.

Springfield, PA - Bill Cumby, President, WS Cumby, Inc.. Entrepreneur;Business/Sales;. **Shadow Description:** Primary career field did not include relevant category. We are a Construction Manager/General Contractor. Shadowing experience would include seeing how the various departments - Business Development, Estimating, Project Management, Field Operations and Accounting - function to market the firm, develop opportunities, convert opportunities, and plan for and complete projects. We can tailor the day to specific areas of the business if the student(s) has particular interests. We can also include a portion of the day visiting a project in progress if of interest.

Wynnewood, PA - Christopher Droogan, Cardiologist, Main Line Health-Lankenau Medical Center. Medicine/Healthcare. **Shadow Description:** Shadow a busy cardiologist (Gettysburg College graduate class of 1986) at a large hospital just on the outskirts of Philadelphia. See both inpatient hospitalized patients and outpatients in the clinic. Witness teaching medical students, residents etc. See cardiology technology including catheterizations and echocardiography etc.REQUIRED: Background check and Medical Compliance (i.e. vaccines, etc.)

Lancaster, PA - Lauren Eby, Vice President, RBC Capital Markets. Finance/Investment;Government;. **Shadow Description:** An opportunity to learn more about public finance. The Lancaster, PA office of RBC Capital Markets specializes in financing capital projects for public schools throughout the Commonwealth of Pennsylvania. The job shadow experience will allow the student to see first hand what is done to bring a primary market municipal bond offering to investors and how varying financing models are evaluated.

Pittsburgh, PA - Sierra Green, Archivist, Senator John Heinz History Center. Library/Museum;Non-profit/Public Policy;. **Shadow Description:** Students will have the opportunity to learn about different sides of work in a large regional history center, with a primary focus on the work of archivists and librarians – if interested, students will also have the chance to learn more about the fields of museum curation, collections care, and museum education."

Collegeville, PA - Helen Karchner, CEO/co-Founder/Business Development/Expert Moderator, Karchner Marketing Research & KMR Research Studio. Business/Sales;Medicine/Healthcare;PR/Communication/Media;. **Shadow Description:** As an intern with KMR, you will become one of our KMR TEAM Members. As such, your opportunity for learning and growth will be varied, with the multi-faceted projects we have ongoing. By supporting the senior KMR Team, you will have an opportunity to gain valuable experience. Marketing Experience: - Expansion of the KMR brand - Development of KMR brand subsidiaries - Growth of the new KMR Research Studio - Maintenance of current KMR clients - Cultivation of new/past KMR clients Marketing Research Experience: - Assist our Field Coordinator with commissioned research projects - Conduct desk research on various research topics and therapeutic areas - Cross check recruiting data gleaned against screener criterion - Take notes and/or shadow a moderator during active qualitative interviews - Transcribe interviews - Locate and identify applicable verbatim quotations - Create charts and graphs to support explanation of a study's results - Monitor social media discussions - Manage various data bases - Create and design surveys - Provide graphic design support for final reports including pictures, diagrams, etc Participation within and support for various projects is proportionate to incoming research. The industry does experience seasonality, typically busier in the 3rd & 4th Q's. However, exposure to research methodologies, exploration into state-of-the-art digital techniques, and an opportunity to glean various research philosophies through attendance at industry presentations will always be available. Moreover, continued marketing efforts are required to cultivate potentially new clients and re-engage current clients. We welcome ambitious, dedicated, insightful, and inspirational student interns. The only bad question is the one that's never asked! Communication is key to a successful internship! We usually work 12-14hr days each day

Allentown, PA - Stephen Kareha, Director of Physical Therapy Residency Education, St. Luke's University Health Network. Medicine/Healthcare. **Shadow Description:** Physical therapists work with patients of all ages to prevent and correct problems with movement. On various days I have patient care hours mixed with administrative and teaching time. REQUIREMENTS: Completed TB testing within one year prior to shadowing; current year's flu vaccine.

Villanova, PA - Amy Layman, Executive Director, Alumni Relations, Villanova University. Higher Education/Development. **Shadow Description:** The shadow experience will be held from 11 am to approximately 2 pm on the Villanova University campus. The host will attempt to customize the experience to meet the interest areas of participants. Lunch will be provided. Sessions will include: An overview of higher education administration; Alumni Relations/University advancements; Other discussion areas will be based on students' interest (e.g. - volunteer management, event planning, data/technology, communication/marketing/social media, fundraising, athletics, student life, etc).

York, PA - Gerald Lord, Owner, Lord Law. Law. **Shadow Description:** trying to arrange for a date that the students get to attend a court hearing or trial

Pittsburgh, PA - Edward McClain, Orthopedic Surgeon, Three Rivers Orthopedics- UPMC / UPMC St. Margaret Hospital. Medicine/Healthcare. **Shadow Description:** Student will experience seeing patients in the office on Monday, Wednesday and Friday. Tuesday and Thursdays are surgery days and the student can observe in the operating room. I run a busy orthopedic practice that concentrates on adult reconstruction surgery. Hip, knee and shoulder replacements are my specialty. I see about 40 patients a day in the office on Monday, Wednesday, and Friday. I perform 5 to 6 surgeries a day on Tuesday and Thursday. The ideal shadowing experience would be for the student to spend a day in the office seeing patients with me followed by a day in the operating room observing surgery. So a combination of a Monday/ Tuesday or a Wednesday/Thursday shadowing would be ideal. The student is of course welcome to just spend a day in the office seeing patients if she or he chooses.

Hershey, PA - Kim McMenamin, Sr. Research Scientist, The Hershey Company. Science/Research. **Shadow Description:** Experience Product Development with the Hershey Company. Learn how chemistry, math, engineering and food science are all used when developing candy recipes.

Ardmore, PA - Mary Lou Meehan, 4th Grade Teacher, Chestnutwold Elementary School, Haverford Township School District. Education. **Shadow Description:** Spend a day with a fourth grade teacher. Observe a busy homeroom, accelerated math class, and mixed ability language arts class in the morning. Watch how a prep period is utilized for planning, copying, grading, and/or collaboration. Be treated to a cafeteria lunch eaten in the faculty dining room. In afternoon language arts, help out with a read-aloud, then witness the writing block lesson. Assist the teacher in the set up and implementation of the science lesson. REQUIRED: Drivers License for admittance due to school security system.

York, PA - Dave Moore, Pediatrician, Pediatric Care of York. Medicine/Healthcare. **Shadow Description:** You will shadow me while I see pediatric patients (well and sick visits, plus emergencies if they occur) in a general pediatric office setting.

Pottstown, PA - Jose Moreno, Physician, Academic Urology. Medicine/Healthcare. **Shadow Description:** Dr. Moreno has worked in circulating prostate cancer cell research and he has been awarded 4 US patents. He has been a principle and co-investigator in a number of prostate and bladder cancer FDA biomarker clinical trials. He is a Clinical Associate Professor of Urology at Thomas Jefferson University Hospital and he has been in private practice since 1995. He has served as President of the medical staff at Pottstown Memorial Medical Center and President of the Urology Association of Pennsylvania. He is certified in DaVinci robotic surgery, and has extensive experience with complex female pelvic reconstruction procedures.

Glen Rock, PA - Tonya Nye, Director of Sales Operations and Logistics, Topflight Corporation. Business/Sales. **Shadow Description:** My plan is to organize the day as follows:-tour and review of the manufacturing area with the plant

manager-tour and review of the research and development area and prototype lab-remainder of the day with me participating in meetings and scheduled activities to understand how the executive staff position relates to the operations of a manufacturing facility

Mechanicsburg, PA - Brian Orsinger, National Practice Lead, Ancillary Benefits, First Niagara Benefits Consulting. Consulting;Human Resources;Business/Sales;. **Shadow Description:** First Niagara Benefits Consulting (FNBC) is the Health and Benefits Consulting division of First Niagara Risk Management. With trained, knowledgeable professionals, FNBC offers a full complement of risk management and insurance products, tools and services including creative solutions and customizable plans for all areas of employee benefits. We blend local community ties, regional presence and continuous growth nationwide to provide clients and their employees the personal touch of a regional firm with the advantages of the top agencies in the country. We currently work with over 3,800 clients in 40 states across the United States and 13 countries internationally. Along with having some of the best qualified consultants in the industry, our team is supported by a dedicated group of underwriters and actuaries specializing in the areas of employee benefits and risk management. Our consulting teams thrive on counseling large, complex clients—many incorporating organized labor—and routinely deploy technology solutions specifically designed for the large case market including health plan claims analytics and predictive modeling, employee self-service online benefits enrollment and administration tools, scalable call center solutions staffed by credentialed insurance professionals and a host of valuable compliance resources.

Philadelphia, PA - Lyndsey Piecyk, Director of Individual Giving (& Private Voice/Piano Teacher), Theatre Horizon. Arts/Music;Higher Education/Development;. **Shadow Description:** My job at Theatre Horizon is in Development, dealing with administrative/fundraising side of the arts. It would be an ideal fit for a student who is looking to get into theater, fundraising, and/or arts administration in general. I am also a private lessons music teacher at Villanova University two days a week, if a student is interested in shadowing during that experience - best dates would be Jan. 17 or 20.

Hellertown, PA - Andrea Powell, Director/Teacher, School House Christian Preschool. Education. **Shadow Description:** Students studying Early Childhood Education would enjoy this opportunity to observe and interact with preschool age children. Our program is largely based on the Reggio Emilia approach. Our curriculum is, therefore, emergent. We use the children's interests to develop long-term, interdisciplinary projects. Visiting students would also have an opportunity to learn about our assessment, documentation and planning methods. Our school hours are 9:00 to 1:40; Background check and clearances required

Philadelphia, PA - Kim Sakil, Training Coordinator, Temple University. Higher Education/Development;Human Resources;. **Shadow Description:** That is a scheduled new hire orientation. The student can sit in and observe me and my team. My team will present the orientation. It starts from 8:30 am - 11 am. The student can stay for lunch and answer any other questions before leaving for the day. Additional colleagues involved: Eric Brunner & Towanda Record.

Philadelphia, PA - Richard Scheff, Chairman, Montgomery McCracken. Law. **Shadow Description:** Opportunity to shadow the Chairman of a law firm in Philadelphia with 125 lawyers. See the Chairman as he manages the daily operations of the law firm and also manages his own case load which involves white collar crime and government investigations. Exact date of shadowing can be worked out with Mr. Scheff.

Hershey, PA - Paul Seale, Managing Director - Hospital Operations, PennState Milton S. Hershey Medical Center. Healthcare Administration. **Shadow Description:** The shadowing experience will be the Managing Director - Hospital Operations and will involve meeting participation and interviews with various members of the leadership team at the 551 bed academic medical center at Penn State Milton S. Hershey Medical Center. The dates listed are suggested because of a leadership meeting that the student could be a part of, but more dates could be available, if necessary.

Scranton, PA - James Stefanelli, Physician (Urologist), Delta Medix. Medicine/Healthcare. **Shadow Description:** I am a Urologist. Students will either shadow in office hours or operating room

West Reading, PA - Ray Truex, Neurosurgeon, Reading Health Physician Network - Spine & Brain Neurosurgery. Medicine/Healthcare. **Shadow Description:** Shadow Dr. Truex on rounds, in the office, and potentially observe surgery depending on the day.

Bethlehem, PA - Michelle Veresink Richmond, Membership Manager, ArtsQuest. Arts/Music. **Shadow Description:** ArtsQuest is a 501(c)(3) nonprofit organization engaging and revitalizing communities through the arts. ArtsQuest owns and operates the ArtsQuest Center at SteelStacks and the Banana Factory Arts Education Center in Bethlehem, Pennsylvania, and is the nonprofit behind the nation's largest free music festival, Musikfest®. Hosting 1200 performances a year, 800 of which are free to the community, ArtsQuest relies on the support of generous donors and corporate sponsors. This shadowing experience will show you what it is like to work for an active arts organization, particularly within the field of development.

Montoursville, PA - Marshall Welch, Chief Executive Officer, AutoTrakk LLC. Finance/Investment;Entrepreneur;. **Shadow Description:** AutoTrakk is an automotive finance company that provides leases to credit challenged customers in 13 states and employs over 200 team members. AutoTrakk also has a leasing program for Uber drivers in direct cooperation with Uber. In all, AutoTrakk has in excess of 17,000 customers. AutoTrakk manages all of its departments from sales to underwriting, customer service, collections, insurance and sales of repossessed vehicles. A shadowing day with the CEO would include a tour of the facility, ability to take part in meetings ranging from strategic planning to tactical issues with department heads. Depending on the students interests, I am happy to discuss issues with our CFO or COO who both have years of finance company experience. I am happy to tailor the day to the students interests. I will expect a student who is engaged and truly interested in an great opportunity to take part in the day to day leadership of a middle market company. If you are thirsty for business knowledge, it will be like drinking from a fire hose. Are you up for it?

WASHINGTON DC/VIRGINIA

Career Networking Dinners:

Washington, DC - Bruce Chamberlin, Senior Associate Director of Admissions, Georgetown University. **Additional Info on Dinner Host(s):** Conversation will focus on careers within higher education, undergraduate admissions, academic advising and and legal counsel work within a university and the Department of Education. Bruce Chamberlin '86 (Undergraduate Admissions at Georgetown University) and several other DC alumni who work for Georgetown and other DC universities: Thomas Chiarolanzio '89, Sr. Assoc. Dean, Georgetown College, Georgetown University (Academic Advising); Michael Nixon '10, Assistant Director, Undergraduate Admissions, University of Maryland (Enrollment Management); Justin Kollinger '10, Senior Analyst, Educational Advisory Board (Consulting); Megan Smith '96, Attorney, U.S. Dept. of Education (Legal Counsel, Title IV Programs); Tentative: Kelsey Poholsky '16 (GMU) and Anthony Palmer '13, J.D. '16 from Georgetown Law.

Washington, DC (or Arlington, VA) - Arielle Distasio, Management & Program Analyst and PR (also Corporate Communications Graduate Student at Georgetown), Department of Justice. **Additional Info on Dinner Host(s):** Other alumni co-hosts may include two recent graduates currently working in Business/Consulting and an attorney with the Department of Justice.

Wasnington, DC - Daniel Lentz, Partner, Ernst & Young LLP. **Additional Info on Dinner Host(s):** DINNER DATE: January 6th or 18th would be fine.

Washington, DC - Madeline Shepherd, Federal Policy Senior Associate, Council for a Strong America. **Additional Info on Dinner Host(s):** Coffee or dinner with Madeline

Arlington, VA - Brent LaRosa, Foreign Service Officer, U.S. Department of State. **Additional Info on Dinner Host(s):** Brent LaRosa '00 & Kathryn Porch '02, Foreign Service Officers

Job Shadowing:

Alexandria, VA - Michael Ben'Ary, Deputy Chief of Staff, Drug Enforcement Administration (DEA). Law;Government;.

Shadow Description: *U.S. CITIZENSHIP REQUIRED* The mission of the Drug Enforcement Administration (DEA) is to enforce the controlled substances laws and regulations of the United States and bring to the criminal and civil justice system those organizations and principal members of organizations, involved in the growing, manufacture, or distribution of controlled substances appearing in or destined for illicit traffic in the United States. A student will be able to observe and interact with headquarters personnel handling a variety of areas of responsibility, from operations to legislative affairs. A student may, depending on scheduling, be able to observe administrative proceedings dealing with DEA registrants. Michael Ben'Ary has served as Deputy Chief of Staff and Counselor to DEA Acting Administrator Rosenberg since September 2015. Prior to joining DEA, Mr. Ben'Ary served for six years as an Assistant United States Attorney in the Eastern District of Virginia, where he was assigned to the National Security and International Crime unit. For four years prior to that, Mr. Ben'Ary was a trial attorney in the Department of Justice's Tax Division, Criminal Enforcement Section. Mr. Ben'Ary began his legal career as an Assistant Commonwealth's Attorney in Fairfax, Virginia.

Washington, DC - Mike Buscher, Head, Reference Services, Geography & Map Division, Library of Congress.

Library/Museum. **Shadow Description:** A student participant in the Job Shadow program would be introduced to staff at all levels and would explore the many different jobs and tasks that go into making the largest cartographic collection in the world (5.5 million maps, 85 thousand atlases) accessible to Congress and researchers worldwide. The student would be introduced to historical collections dating back to the 14th century and to the latest digital materials being produced. I am currently the Head, Reference Services for the Library of Congress, Geography and Map Division. I am responsible for all research services and for the care and maintenance of the largest collection of cartographic materials in the world. I currently manage 10 people, Cartographic Specialists, Librarians and Library Technicians. Interested students are encouraged to review the website: <http://www.loc.gov/maps/collections/>.

Washington, DC - Phil Calbos, Principal Assistant Deputy Administrator Defense Programs, U.S. Department of Energy - National Nuclear Security Administration. Government;Environmental;. **Shadow Description:** *U.S. CITIZENSHIP REQUIRED* No two days are alike. My objective would be to find a date where the student can get a broad overview of what we do here. That means a lot of discussions that range from detailed program meetings to more general policy discussions. The meeting participants might be just DoE/NNSA folks, or it could be briefings to Congressional staff or others in the Executive branch.

Washington, DC - Lauren Keefe, Attorney, Krooth & Altman, LLP. Law. **Shadow Description:** In 1947, Krooth & Altman's founding partners, David Krooth and Norman Altman, envisioned the firm as a means of providing the highest level of legal expertise and strategic counseling. K&A maintains that strong tradition in a national law practice focused on real estate and capital finance and related business matters that promote decent, affordable housing and healthcare facilities throughout the United States. Our attorneys pride themselves as "lawyers' lawyers," with decades of experience in laws and public policy related to all aspects of real estate; including multifamily housing and healthcare financing, debt and equity transactions, taxable and tax-exempt financings, mortgage and investment banking, secondary market debt transactions, project subsidies and credit enhancements, tax, employment, corporations, partnerships and alternative entity organizational structures, and debt relief and restructuring. Our clients include a wide array of national bankers, developers, and investors in real estate and mortgage finance activities. The shadowing

experience will be with K&A's Fannie Mae and Freddie Mac housing practice group. The student will have the opportunity to shadow an attorney, a Gettysburg alumna, who practices in our Fannie Mae and Freddie Mac group. As part of this experience, the student will observe the daily interactions between clients and counsel. The shadowing experience will serve as an introduction to the intricacies of multifamily commercial real estate financing. The student will experience the negotiating skills as well as a sample of the work required to successfully structure such financing, including detailed review of title documents and land surveys, regulations, organizational documents, legal opinions, and loan documents.

Washington, DC/Arlington, VA - Madeline Shepherd, Federal Policy Senior Associate, Council for a Strong America. Non-profit/Public Policy;Government. **Shadow Description:** Madeline works to develop and implement legislative strategies to advance the priorities of five membership groups comprised of "unexpected messengers" advocating for public investments that benefit at-risk children. Serve as issue expert on the Child Nutrition Reauthorization and lead work on anti-poverty tax policies including message development, materials production, and congressional outreach. Represent membership organization in respective coalitions to collectively advance policy goals.

Washington, DC - Dave Tamasi, Senior Vice President, Rasky Baerlein Strategic Communications Inc.. PR/Communication/Media;Government. **Shadow Description:** Government/Public Relations focused company (<http://www.rasky.com/>). Could be involved in research, covering congressional hearings and other events in DC, perhaps some lobbying - depends on the day. Student should be local (within short commuting distance). The host may or may not be present during the day of shadowing.

Washington, DC - Laurie Whitsel, Director of Policy Research, American Heart Association. Non-profit/Public Policy;Science/Research;. **Shadow Description:** Will introduce students to the policy research work of the American Heart Association, translating science into policy at the national level in areas such as nutrition standards within government feeding programs, food labeling, exercise prescription, active design, tobacco prevention, hypertension treatment and control, systems of care, health IT, access to care and cardiac and stroke rehabilitation. The association's policy research department provides evidence-review, modeling, and policy development as the foundation for the American Heart Association's advocacy work at the national and state level. The shadowing experience will take place in our DC office.

Washington, DC - Glenn Williamson, Faculty Director, Masters in Real Estate Program (MPRE), Georgetown University. Consulting;Finance/Investment;. **Shadow Description:** I teach in the Masters in Real Estate program and own my own advisory business www.amberreal.com. Students will attend a class in the Masters program as well as site visits to a real estate project of interest determined jointly by the student and myself.

Fairfax, VA - Brendan Shelley, Special Agent, ICE - Homeland Security Investigations, U.S. Department of Homeland Security - Immigration and Customs Enforcement. Government;Law;. **Shadow Description:** *U.S. CITIZENSHIP REQUIRED* ICE is a federal law enforcement agency within the Department of Homeland Security that is responsible for enforcing laws governing border control, customs, trade and immigration. HSI is a division within ICE that serves as the primary investigative entity for ICE and DHS. HSI Special Agents have broad legal authority to investigate over 400 federal laws involving transnational criminal activity to include international terrorism, money laundering, commercial fraud, cyber crime, human rights violations, human smuggling and trafficking, narcotics smuggling, immigration document and benefit fraud and transnational criminal street gangs, weapons smuggling and international art and antiquity theft. The Shadow Day experience will give students the opportunity to learn about ICE's unique role in protecting U.S. national security and public safety. Students will gain insight into the types of cases Special Agents investigate, the investigative process, law enforcement practices and the broader Homeland Security / criminal justice systems. Students will also have an opportunity to ask Special Agents questions about navigating the federal job application process. The day will run from 8AM to 10PM.

Chantilly, VA - Michelle Lynette Hughes, Pathologists' Assistant, Pathology Assist-Temp, Inc.. Medicine/Healthcare.

Shadow Description: Observe and gain hands on experience with surgical pathology specimens that are received in a Pathology Laboratory for gross processing for later microscopic analysis by a Pathologists' Assistant (Physician Assistant/Extender in Pathology). www.pathologistsassistants.org **DATE: Monday, January 9 from 5-10pm.

Richmond, VA - Marla Decker, Judge, Virginia State Court of Appeals. Law. **Shadow Description:** Both the Court of Appeals of Virginia and the Supreme Court of Virginia will be in session in Richmond during these dates. Judge Decker received her J.D. from T.C. Williams School of Law at the University of Richmond, where she currently serves as an evening adjunct professor teaching Appellate Advocacy among other courses. Bio: 20 years as Assistant Attorney General in Criminal Litigation Section trying cases in state and federal court and defended convictions on appeal; promoted to Section Chief of the Special Prosecutions Section (Medicaid Fraud Control, Organized Crime, Environmental & Health Professions Units); appointed Deputy Attorney General of Public Safety & Enforcement Division; 2010 appointed as Secretary of Public Safety; 2013 appointed to the Court of Appeals in VA; 2014 elected by the VA General Assembly to an 8yr term as Judge on the Court of Appeals.

Richmond, VA - Mark Hourigan, Owner/President, Hourigan Construction. Business/Sales. **Shadow Description:** We are a Commercial Construction Management firm and could offer exposure in the following areas: - Management - Estimating - Business Development / Marketing - Virtual Construction and Design - Project Management and Field Operations - Safety and Risk Management - People Strategies / Human Resources - Accounting / Finance - Information Technologies

Richmond, VA - David Marcello, Pediatric Hospitalist, Children's Hospital of Richmond Virginia Commonwealth University Hospital. Medicine/Healthcare; Education;. **Shadow Description:** Children's Hospital of Richmond (CHoR) is the major children's medical center in central Virginia. As a tertiary care site, CHoR has multiple clinical specialties (Cardiology, Hematology/Oncology, Pulmonary-to name a few) for outpatient care, a dedicated Pediatric Emergency Department and a medium sized inpatient unit for acute care of children. A pediatric hospitalist provides care to the majority of children admitted to the inpatient unit. Diseases range from gastroenteritis (vomiting and diarrhea) with dehydration, pneumonia, asthma, cellulitis with or without abscess, inherited disorders of metabolism and infections such as urinary tract infections and meningitis. The hospitalist supervises the learning of medical students and residents (physicians in training) during their inpatient experience (also known as a rotation). Communication is a huge portion of the job as the family, the primary care physician, the sub-specialist(s) and nursing team members must be kept up to date on the clinical course of the patient. Quality improvement and safety are always paramount for the hospitalist. What will the extern learn/observe during the externship: The daily routine of a pediatric hospitalist- supervising and providing direct care to pediatric patients admitted to the hospital, supervising and providing education of medical students and residents, acting as the communication link between all team members and how to provide care of the highest value and safety to patients. The day(s) will start @ 0800 hours and typically runs through until 1700 hours (8AM-5PM). The number of day(s) could range from 1-2 depending upon the student's needs. Most students in the past have done 1 day. REQUIRED: Background check and Medical Compliance (vaccines, etc.)